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## About the company

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Qplox is a fast-growing company offering test and automation engineering. Headquarters in Leuven, with offices in Barcelona and Eindhoven.

Our clients are major multinational enterprises and local companies from automotive, semiconductors, RF, consumer electronics.... Our Test automation group offers a one stop shop for designing automated test benches, system integration production, lab automation and data acquisition systems, with a growing focus in IoT sensor networks.

Our consultancy department offers services in RF, semiconductors and electronics design and test, as well as on the crossing roads of Nanotechnology, Bio-Science Engineering and Biotechnology.

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## Job Description

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We are looking for a passionate startup and innovation enthusiast who will lead the **soft-landing** of our activities in Bulgaria. Your main responsibilities will include representing our accelerator, building and interconnecting startup ecosystems, and leading the **Launch Program**, a 10-week coaching initiative aimed at validating early business concepts up to TRL 4. You will play a vital role in fostering entrepreneurship across the Balkans and coordinating impactful initiatives that drive early-stage innovation forward.

### Key Responsibilities

- **Join a leading accelerator:** Become part of a top-tier European accelerator, dedicated to scaling tech startups since 2011. Contribute to our mission of empowering entrepreneurs and driving innovation.
  - **Lead the Launch Program:** Act as the main **Point of Contact in [New Location]**, onboarding founders into the pre-acceleration program and laying the foundation for future startups and spin-offs. Facilitate a 10-week coaching initiative led by local and international experts.
  - **Bridge startup ecosystems:** Strengthen ties between Bulgaria and our accelerator's home base, with a strong focus on startup and business development in the new location.
  - **Expand our network & influence:** Build a strong presence there by introducing our accelerator to key stakeholders, ensuring sustainable growth within the local ecosystem.
  - **Foster strategic partnerships:** Develop relationships with local and international partners, playing a key role in setting up and executing projects that support tech startups.
  - **Deepen engagement in [New Location]:** Establish, nurture, and accelerate initiatives that drive the entrepreneurial ecosystem forward.
  - **Increase awareness & visibility:** Promote our accelerator's programs there, ensuring that founders and key stakeholders recognize the value we bring.
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- **Inspire & empower entrepreneurs:** Encourage aspiring founders to take the leap into entrepreneurship, guiding them through the journey of launching and scaling their startups.
  - **Represent our accelerator:** Serve as the public face of our program in Bulgaria and beyond, engaging with a diverse network of partners to fuel startup success.
  - **Work remotely, with occasional travel:** While you will be based in new location, you will collaborate digitally with a team primarily located in Belgium. Occasional travel to Belgium will be required to connect with your team and explore the Belgian startup ecosystem.

Location: Bulgaria

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## Required Skills and Qualifications

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- Master's degree or equivalent level of thinking.
- At least 3 years of relevant experience, preferably in an entrepreneurial environment.
- Experience in running or working with startups is a strong advantage.
- Deep understanding of Bulgarian and Balkan tech startup ecosystem is highly desirable.
- Strong communication skills with excellent proficiency in **English and [Local Language]**.
- Basic knowledge of Dutch is useful but not required.
- Genuine interest in advanced technologies, innovation, and business development.
- Strong networking abilities with a natural talent for connecting people and building relationships.
- Team-oriented mindset with experience in working in a multidisciplinary environment.
- A strategic thinker with a hands-on approach who can efficiently achieve goals.

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## We Offer

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- Join a dynamic and innovative environment where you'll contribute to cutting-edge technology that shapes the future. You'll be part of a team that thrives on solving challenges and pushing technological boundaries.
- **Assignment Type:** Full-time
- **Work Schedule:** 40 hours per week

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## Contact

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Send your CV and application letter detailing their experience and qualifications to [jobs@qplox.com](mailto:jobs@qplox.com) with the subject " **Startup Scout & Project Officer**".

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